

Windows Virtual Desktop Proof of Concept Service



Your fast track to Windows Virtual Desktop and Azure



Insight's Proof of Concept Service for Windows Virtual Desktop – WVD PoC Service in short – helps you accelerate your company into a modern, cloud-based business with faster deployment times, lower costs and greater flexibility. The PoC Service offers everything you need to start working with Microsoft Windows Virtual Desktop and Azure in just a few days. From planning and support to deployment and training, all in one service.

“The WVD POC service has provided us with in-depth knowledge and saved valuable time in delivering a solid POC for Windows Virtual Desktop to one of our customers.”

Alf Jordan, Consultant, HPS, Sweden

“Insight helped us with their broad expertise in many areas. Particularly in the Jumpstart for WVD, but also afterwards as a sparring partner for exchanging ideas.”

Sascha Fiebig, Technical Project Leader, Frontnode, Sweden

Challenges in the on-prem data centre

As a Service Provider you know exactly how to design and deploy a virtual desktop solution with Microsoft Remote Desktop Services (RDS) in your own data centre. However, you also have challenges. A lot of valuable time and money is spent on creating, managing and refreshing the underlying infrastructure. Simple savings are not so easy to achieve in an on-premise environment, such as scaling machines in off-peak and on-peak hours.

Margins under pressure

There are also external factors. Margins on on-premise hosting are under pressure, because of the growth in hyperscale hosters and public clouds. And more end customers are demanding services such as Azure and Windows Virtual Desktop, which can lead to missed business opportunities if your datacenter cannot provide them.

Insight's WVD PoC Service

The fast track to WVD and Azure

Insight's Windows Virtual Desktop Proof of Concept Service – the WVD PoC Service in short – is a structured and methodically packaged service, helping you as our partner and your organization to take full advantage of Windows Virtual Desktop. It is the kick-start for winning new opportunities and improving margin. In most use cases, your first deployment will be completed in just a few days.

How it works

We will set up Windows Virtual Desktop for you as a Greenfield project, which means we will deploy a brand new WVD environment. A few days later, we will walk you through all the steps we have taken. This walk-through serves as a practical training in WVD implementations and technologies. When your first WVD deployment is complete, you will receive the full deployment report along with step-by-step guides, links to useful information and documents. With all these tools in hand, you are well equipped to build the next WVD environment yourself and continue your cloud journey with Azure.

**Transform your company from
on-demand IT engineering to
value-adding cloud consultancy**

Next step in digital transformation

The good news is that most Service Providers are already familiar with providing applications and data in the cloud to end customers. So why not integrate infrastructure, apps and data into the cloud as well? Offering desktops in the cloud with Windows Virtual Desktop powered by Azure is the next, logical step in digital transformation. One central location for all your services brings the power of the cloud – in terms of scalability, cost savings and flexibility – at your fingertips.

Where to start?

Getting started with Azure and virtualizing your desktops with WVD all by yourself can be challenging. Where do you start? How do you know you are doing the right thing? That is why Insight developed the WVD Proof of Concept Service. To facilitate the next step in your cloud journey in just a few days and tackle all your questions for WVD and Azure around:

- Pricing and sizing
- Governance and security
- Build and image handling
- Connectivity and hybrid scenarios

WVD PoC Service specifications

- Performed in 2 days.
- Greenfield deployment without migrating any existing systems, applications or data.
- Delivered remotely, based on proven blueprints and Insight's WVD PoC playbook.
- Azure subscription required. No subscription yet? We help you create one through CSP.
- Initial design intended for 25-75 users. Scale-up to a larger PoC as needed, depending on user types and applications.

Windows Virtual Desktop

Windows Virtual Desktop is the evolution of RDS. It is the new cloud platform service on Azure from Microsoft for virtualizing desktops and applications. WVD is the only virtual desktop infrastructure that offers simplified management, multi-session Windows 10 Client, optimizations for Office 365 ProPlus and support for Session Hosts migrations from existing RDS environments. In fact, WVD is a smarter, more efficient, cloud-ready and cheaper version of RDS, which reduces the pain of monitoring, management and troubleshooting in the on-premise environment.



Your gain: the springboard to a future-proof business

Ready for the cloud

Insight's WVD PoC Service opens the way to the cloud and reduces many challenges in the on-premise data centre. It helps you to become familiar with Windows Virtual Desktop and understand how a WVD solution works. Of course you can use it yourself, but you can use the Proof of Concept just as easily in your business strategy to show your own existing or potential customers the benefits of WVD and deploy the environment afterwards. Transform your company from on-demand IT engineering to value-adding cloud consultancy.

Save time and costs

Because you work with WVD in Azure, you immediately save time. Microsoft provides the entire infrastructure, security, connectivity and more on the Azure platform. And you save costs. Not only by the time you save, but also by the use of more general cloud benefits such as automation and scalability.

Grow and expand your business

Once Windows Virtual Desktop and Azure are up and running, you have everything you need to compete with confidence and protect and expand your customer base. Beat both existing and new, cloud-native competitors with the latest solutions at competitive prices. Besides, it is much easier to upsell and cross-sell other components within the Microsoft portfolio, like Microsoft 365 and Dynamics as they are tightly integrated with the Azure platform.

Business Benefits

Insight's WVD PoC Service offers you:

- Fast deployment of first WVD environment
- Training around WVD deployments and technologies
- Full deployment report and step-by-step guides
- Confidence to build new WVD environments yourself
- Time and cost savings with WVD and Azure
- Competitive advantage over peers
- Business growth via cross-selling and upselling opportunities

Why Insight?

Insight has a team of highly qualified cloud solution experts and cloud transformation specialists with more than 20 years of broad expertise, both within cloud platforms such as Azure together with Microsoft licensing. We can support the whole cloud lifecycle, from planning to deployment and management, and help you accelerate your business based on our deep experience and Microsoft best practices.

This also includes wide experience with Windows Virtual Desktop. Why? Because:

- We have done more than 250 PoCs for Windows Virtual Desktop in 10 countries in Europe.
 - We were part of the Private Preview of WVD's predecessor RDMI and are part of Private Preview of WVD Spring Release.
- Due to our focus, we have developed in-depth, internal knowledge of WVD. Or, as one of our partners said: "I've only seen this deep knowledge about WVD with Microsoft Blackbelt employees".

For more details, contact your Insight Account Manager.