AMDARIS

An Insight company

MAKE YOUR AMBITION A REALITY

CAPABILITY GUIDE

AN INTRODUCTION TO AMDARIS

ARE YOU A BUSINESS SEEKING HIGH-VELOCITY EXTENDED DELIVERY TEAMS? LOOK NO FURTHER THAN AMDARIS, AN INSIGHT COMPANY.

Founded in Bristol in 2009, Amdaris has been at the forefront of a flexible delivery approach that brings extensive teams of exceptional developers to help clients overcome their toughest challenges and evolve to the next level. Their expertise covers a range of areas, including application development, cloud, back-end, QA, data, AI, mobile, and more. Their extended teams can scale from single developers to entire development departments, and their consultancy, strategy, and data management services go beyond the limits of software development.

Amdaris operates through a hybrid nearshore/onshore delivery model that leverages the combined expertise of their people in real-time, ensuring consistent agility and collaboration. As well as using developers based in the UK, Amdaris delivers its services from centres in Moldova, Romania, Bulgaria and Ukraine. With a diversified client base across multiple sectors, they have fostered numerous long-term strategic relationships built on trust. They back up their expertise and trustworthiness with actions, boasting a consistently high client NPS score and an impressive retention rate of over 80%.

To ensure they continue to recruit the best talent, Amdaris has partnered with some of the top technical universities in Eastern Europe, investing in the development of future tech titans. They offer popular internship programmes, providing young developers with the best possible start to their careers and setting them up for excellence as they progress. Through this approach, Amdaris has managed to attract, recruit, and retain the best software developers, bringing their unique skills and capabilities into their rich talent pool. Internally, they utilise leading in-house talent platforms to offer market-leading employee support, training opportunities, and career progression to their people.

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CAPABILITIES

Whether you need application development, cloud services, data management, or more, Amdaris has the expertise and flexibility to help your business succeed. With a commitment to backing up their expertise and trustworthiness with actions, Amdaris is the dedicated partner you need to overcome your toughest challenges and evolve to the next level.

TECHNOLOGY

Artificial Intelligence (AI)
Data Engineering
Power Apps
Spacial Computing (AR/VR/XR)
Cloud/DevOps

APPLICATION DEVELOPMENT

Mobile Development
Web Development
API Development

AMDARIS IS COMMITTED TO DRIVING INNOVATION AND PROPELLING YOUR BUSINESS INTO THE FUTURE.

Their capabilities are designed to leverage the power of cutting-edge technology, fostering growth, and improving operational efficiency to help your business thrive.

Amdaris' expertise include, Spatial Computing, AI & Machine Learning, Data Engineering, Power Apps Development and Support and Cloud Development.

Amdaris' proficiency across these areas will deliver huge benefits to your business:

- Unlock a new dimension of opportunity for your business, creating immersive experiences that push the boundaries of innovation.

- Improve decision-making and increase operational efficiency.

- Maximise the impact of data across your business.

- Modernise and rationalise your processes and improve overall productivity.

- Streamline IT costs and scale operations.

- Ensure reliable cloud infrastructure management.

AMDARIS OFFERS ALL THE ESSENTIAL COMPONENTS FOR A SOFTWARE APPLICATION, CONSOLIDATED IN A SINGLE LOCATION.

Completely technology agnostic, they can utilise a range of technologies to provide both back-end and front-end development through either team augmentation or end-to-end solutions. Whether you require web development, mobile development, or API development/integration, Amdaris have the expertise to handle your requirements and deliver expert solutions that drive engagement and satisfaction among your users.

Working with Amdaris will provide you:

- Seamless functionality of your applications.

- Fully tested, high-performance, user-friendly interfaces.

- Smooth and interactive user experiences.

- End to end app development.

- Continuous communication and interaction between your software components

DELIVERY

Agile Delivery

Service Management

Quality Assurance

PRODUCT

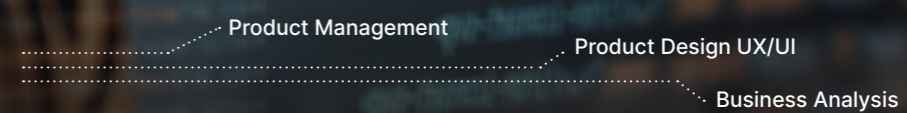Product Management

Product Design UX/UI

Business Analysis

AMDARIS BRINGS THE POWER OF AGILE DELIVERY, QUALITY ASSURANCE, AND SERVICE MANAGEMENT TO YOUR PROJECTS, ENSURING QUALITY AND EFFICIENCY THROUGHOUT.

Here are just some of the outcomes you can expect to see when working with Amdaris' skilled teams:

- Continuous quality and reliability of your software applications.
- Robust testing strategies and QA support.
- Bug tracking and management across a variety of platforms.

- High-quality solutions that meet business requirements.
- Proactive identification and mitigation of project risks at the earliest stage.
- Transparent and cost-effective services.
- High performing and commercially effective applications.

AMDARIS HAS A RANGE OF PRODUCT CAPABILITIES WITH A FOCUS ON BUSINESS ANALYSIS, PRODUCT DESIGN UX/UI, AND PRODUCT MANAGEMENT TO HELP YOU ACHIEVE YOUR GOALS AND DRIVE GROWTH.

Their tailored solutions deliver real value and measurable impact to your business.

Amdaris' exceptional people will help you:

- Empower decision making and reduce costs.
- Increase stakeholder satisfaction and drive innovation.

- Organise business data effectively and efficiently.
- Improve processes and identify new product opportunities.
- Validate and test new product ideas.
- Execute successful new product launches.

ARCHITECTURE

Solution Architecture

Enterprise Architecture

Technical Architecture

INTEGRATION & SUPPORT

Application Support & Maintenance

COTS Integration

AMDARIS' TEAM OF TECHNICAL, ENTERPRISE AND SOLUTION ARCHITECTS WILL SHOW YOU HOW TO LEVERAGE TECHNOLOGY TO ACHIEVE YOUR STRATEGIC OBJECTIVES.

Working closely with delivery teams during onboarding, they conduct stakeholder interviews, workshops, collateral and documentation reviews to produce high-level architecture design, diagrams and guidance. Amdaris' services are rooted in a deep understanding of your purpose, vision, customers, and strategic initiatives, making them essential tools for aligning technology with your business goals.

Amdaris' Architects will help you:

- Identify crucial components within your software system.

- Create a blueprint for developing your technology landscape.

- Implement new features and integrations.

- Improve and optimise your systems' performance and security.

- Ensure the technical design of your software applications align with business objectives.

- Guide you in the use of emerging technologies to accelerate your strategy.

AMDARIS EXPERTS ARE ON HAND TO SUPPORT YOU WITH THE INTEGRATION AND SUPPORT OF YOUR SOFTWARE APPLICATIONS.

From Commercial off-the-shelf software (COTS) development, configuration, and maintenance services tailored to your specific needs, through to ongoing application support and management to keep your applications aligned with the fast-paced digital landscape, Amdaris' integration and support services provide you with:

- A robust alternative to custom-made solutions.

- Seamless integration into your existing systems and processes.

- Ongoing security, functionality, availability, and performance of your applications.

Amdaris' services include comprehensive application support following ITIL® standards, and our approach combines ITIL®v3 and v4, JIRA Service Management, and Agile development methodologies to deliver top-tier services. Amdaris utilises core technologies including Python, Java, .NET, React, Angular, and Node.js to deliver application support and maintenance.

SERVICE OFFERINGS

DELIVERING EXCELLENCE, WHEREVER YOU ARE IN YOUR TRANSFORMATION JOURNEY.

DEVELOPMENT	**CONSULTANCY**	**SUPPORT**
Extended Teams	Technical Consultancy	Application Support
Security Vetted Teams	Business Consultancy	Stripe Integration & Support
End-to-End Development	Product Consultancy	Dynamic Delivery Pods

The Amdaris talent pool and foundation is built on trust, collaboration and relationships, meaning a partnership becomes far more than 'working together'.

Their approach allows them to deeply embed themselves into your decision-making processes as a trusted strategic partner.

Amdaris collaborates closely to build, maintain, improve and deliver enterprise and consumer software applications through the provision of outsourced extended delivery teams. Your journey with Amdaris can range from full end-to-end product development or start at the earliest strategic consultation stage. Whatever solution you require, Amdaris will deliver it to you through a committed resource model billed on a time and materials basis.

DEVELOPMENT

WHETHER YOU NEED A BOOST TO YOUR EXISTING TEAM OR TO DEVELOP AN IDEA FROM SCRATCH, AMDARIS PROVIDES THE CAPABILITIES, SKILLS AND PEOPLE TO SOLVE YOUR SOFTWARE CHALLENGES.

Amdaris' software development services have three distinct offerings: Extended Teams, End-to-End Development, and Security Vetted Teams. Amdaris champions Agile methodologies and implements rigorous transition, onboarding, and governance processes to ensure smooth and efficient project delivery. They also offer hypercare support during critical project phases.

EXTENDED TEAMS

Through Extended Teams, Amdaris offers a collaborative relationship with you from the outset, providing skilled nearshore, offshore or on-shore development teams and additional resources to augment an entire software department. Their approach is based on exceptional people, flexibility and cultural fit, with tried and tested processes. Amdaris ensures their people thoroughly integrate into your business to understand project requirements and establish clear communication channels. They maintain rigorous quality assurance standards and aim to foster long-term partnerships providing ongoing support and collaboration beyond your immediate project.

SECURITY VETTED TEAMS

Security Vetted Teams are ideal if you are seeking personnel with security clearance for your projects. Following the same tried and tested process as their Extended Teams, Amdaris' entirely UK-based Security Vetted Teams offering is composed of qualified and cleared (BPSS and SC) developers, testers and engineers. They can operate as an extension of your teams or function as an independent resource.

If you're experiencing issues with an existing supplier who's currently supplementing your team, shifting to Amdaris' Security Vetted Teams can offer a reliable, efficient, and totally secure alternative.

END-TO-END DEVELOPMENT

Amdaris' full end-to-end approach to software development is perfect for you if you have an idea for a product or project and need a team with the right skills and people to drive the success of the engagement and meet business goals. They take care of everything from discovery to support, with a focus on accelerated time-to-market. Amdaris offers several key capabilities to drive delivery success, including:

- Product design.
- Ensuring alignment with user needs.
- Technical architecture and leadership.
- Translating business requirements to technical needs.
- Delivery leadership, overseeing on-time, on-budget delivery.

CONSULTANCY

AMDARIS' OBJECTIVE AND IMPARTIAL CONSULTANCY SERVICES WILL HELP YOU OPTIMISE YOUR BUSINESS AND ASSESS INCOMING TECHNOLOGY CAPABILITIES.

Consultancy services effectively prepare you to embark on new initiatives that will enhance your technology deliverables to help achieve your digital transformation ambitions. Their diverse team of specialists provide fixed engagements, Business Consultancy, Product Consultancy, Technical Consultancy, and ad hoc consultancy to help overcome technology-based challenges.

Below are some of the specific types of consultancy services you can benefit from:

TECHNICAL CONSULTANCY

Amdaris' Technical Consultants offer guidance on the quality or structure of your business-wide technology stack, including code reviews, technical documentation, and architecture design. They extend to your team a Technical Director, Senior Developer, or Solutions Architect to conduct reviews and interviews to build a report of actionable tasks. You will receive this detailed report breaking down the status of your tech estate while highlighting risks and recommendations to improve the efficiency of your tech stack.

BUSINESS CONSULTANCY

Amdaris provides Business Consultancy that optimises teams, communication structures and processes to enhance technology initiatives aligned to your business strategy and objectives. Their consultants conduct stakeholder interviews, host workshops, and integrate into the team to understand business ambition. They will then provide you with a detailed report with risks highlighted and recommendations provided, offering guidance on organisational design, transition plans, and measuring success.

This service is ideal if you are starting your software delivery journey or if you are finding that your technology initiatives are not hitting targets.

PRODUCT CONSULTANCY

Amdaris Product Consultancy experts will become part of your business, aligning technology teams and business stakeholders to create processes, ways of working, and artefacts to ensure an effective product function to help you establish and enhance your product development journey — whether starting from scratch or refining your vision. The service provides leadership and structure to your approach to ensure that you hit the ground running.

SUPPORT

AMDARIS' APPROACH TO SUPPORT GOES BEYOND SIMPLY KEEPING THE LIGHTS ON.

Amdaris strives to help your business stay aligned with the rapidly changing digital landscape, whether that involves maintaining security, improving functionality, ensuring availability, or enhancing application performance.

Amdaris uses best-practice methodologies and tools such as ITIL®v3 and v4, JIRA Service Management, and Agile development to ensure efficient and effective service delivery.

APPLICATION SUPPORT

Amdaris' application support offering is a proactive approach to maintaining and improving your software applications. A team of cross-functional experts provide high-quality support and innovation, modernising, future-proofing, and migrating systems while mitigating risks and preventing issues. Amdaris will ensure continuous innovation and adoption of new technologies to support your growth ambitions, while their Delivery Leads and Client Value Managers ensure peace of mind.

STRIPE INTEGRATION & SUPPORT

Amdaris provides the expertise to integrate and support solutions that need to integrate with Stripe payment platforms. Its tailored Stripe integration and support packages include customisation, testing, documentation, training, and post-implementation support. Its Stripe partner integration packages include Payments Integration, Billing Integration, Connect Integration and Terminal Integration. Amdaris is a Stripe-preferred supplier, with specialised developers following a tried and tested delivery model. Amdaris was recognised for its work with Stripe in 2023, being awarded 'Partner of the Year UK & Ireland' in April 2024.

DYNAMIC DELIVERY PODS

Amdaris' Dynamic Delivery Pods (DDPs) provides you with a single team, offering a dual-function approach to support and innovation, combining SLA-driven support with Agile methodologies. This structure maximises efficiency and innovation, helping you to balance stability and growth. DDPs are a great option for you if you have a system going live but want to continue developing your software and lack the resources for two separate teams. The service is offered on a time and materials basis for engagements of 12 months or longer.

CUSTOMER REFERENCES

RIGHTINDEM

"Working with Amdaris has been a gamechanger for us. The team has accelerated the development of the RightIndem platform while providing a great level of service and prompt support. We needed a trusted partner to help achieve our fast growth strategy and chose Amdaris because of the ability to scale up our extended software development teams as and when required. This team works collaboratively, quickly and iteratively, which helped us meet delivery deadlines and significantly increase the speed to market."

Ben Burt, Director of Technology, RightIndem

View full project here

Petrofac

"The teams that Amdaris provided are very technically savvy. There's good relationship management through the cycle to get the tools to a place where they're technically supportable, secure and relevant."

George Eapen, CIO, Petrofac

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ROBERT WALTERS

"Having chosen to partner with Amdaris for the ongoing development of the single biggest technology transformation in the Robert Walters Group history, the relationship has grown to include supporting the delivery of our Data, ERP and Digital Integrations platforms, as well as covering gaps in our delivery capability whilst we look to recruit directly. Amdaris work closely with us to understand our goals and aspirations, and it's a partnership built of trust and mutual respect where our teams work together as one."

Dom Dow, Chief Technology Officer, Robert Walters

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CORE TECHNOLOGIES

AMDARIS IS TECHNOLOGY AGNOSTIC AND ALWAYS USE THE BEST TECHNOLOGIES FOR YOUR BUSINESS, NOT THEIR FAVOURITES.

Category							
DevOps	Azure DevOps	GitLab	Jenkins				
Core Technologies	Microsoft .NET	python	php	Java	node	Ruby	Scala · GO
Cloud	A	IBM Cloud	Google Cloud	aws			
Mobile	React Native	Xamarin	iOS	Android	Flutter	Swift	
Data Engineering	R	Power BI	ORACLE	SQL Server			
Web Front-end	Angular	React	Vue.js	TS	Knockout		
QA	cypress	Se	specflow				
AI & ML	OpenAI	Spark	TensorFlow				

A BESTSHORE DELIVERY APPROACH

TAILORED TO YOUR NEEDS.

Amdaris offers a bestshore delivery approach that leverages the distinct advantages of nearshore and onshore outsourcing to provide the best solution for your business. Their team of world-class nearshore developers operate from Eastern European delivery centres in Romania, Moldova, Bulgaria and Ukraine. They work from similar timezones to the UK and offer advantages such as cultural alignment, ease of communication and cost-effectiveness. This enables seamless collaboration, minimal communication barriers and smooth project management. Meanwhile, Amdaris' onshore, UK-based, security-vetted teams adhere to even the most rigorous quality standards and regulations.

By integrating nearshore and onshore outsourced talent, you can achieve the ultimate advantage and capitalise on a blend of affordability, efficiency and quality assurance. This hybrid approach offers flexibility in team scaling while ensuring consistent communication and delivery standards. Bestshore delivery optimises resource allocation, maximises productivity and enhances value for clients seeking reliable, high-quality, cost-effective software development solutions. Combined with the rest of Insight's global offering, Amdaris can ensure your project exceeds expectations, wherever you are in the world. Experience the difference and start accelerating your digital transformation journey today.

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Want to learn more about how Amdaris can accelerate the digital transformation of your business?

Book a meeting today

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